

“Insighting” Yourself and Your Clients to Faster, More Meaningful Coaching Results: Taking Care of Business with the Enneagram

Learn your individual coaching style to address deeper transformational needs of your clients, and discover how to use one of the most rapidly growing public domain typing systems for instant acceptance and application. If you've experienced costly certification tools that your clients don't care about or use, then your search is over.

Benefits from this session:

- 1) Receive a customized 42-page report to understand your own coaching style and how to adapt for greater impact. This is normally \$92 -- but free to MEMBERS, and attend this session. (Must be present!)
- 2) Gain a working knowledge of the Enneagram and how to present it to diverse clients for instant acceptance and application that keeps clients on track and drives powerful results.
- 3) Identify the blind spots, challenges, and communication styles of each type for more powerful questions and influence.
- 4) Correlate how the Enneagram model can be used alone, or as a complement to existing tools to address organizational challenges.

FREE 42-PAGE CUSTOMIZED REPORT

Available FREE to Members (a \$92 value)

REPLY no later than **Tuesday, September 27** to programs@sandiegocoaches.org

You will then receive a direct email from the Speaker with a private link for you to take the confidential assessment online.

Not a member but want to get this free report? Join SDPCA before 9/25 (only \$100)

<http://sandiegocoaches.org/membership/become-a-member/>

Your report is provided only at the meeting. You must attend to receive it.

Monday, October 9, 2017 • 8:30am-12 Noon

Keller Graduate School of Management, 2nd Floor, Becker Meeting Room #204
2655 Camino Del Rio North, San Diego, CA 92108



R. Karl Hebenstreit, Ph.D., 20+ year career spans the areas of coaching, Human Resources and Organization Development as a consultant, employee, and executive in diverse industries worldwide. This has included professional services, life sciences, healthcare, clinical diagnostics, pharmaceutical, telecommunications, high-tech, and real estate services. Clients and employers have included Merck, Bellcore, AT&T, Lee Hecht Harrison, Cushman & Wakefield, Kaiser Permanente, EMC² and Bio-Rad Laboratories. He is currently working at Genentech/Roche as an Organization Development Consultant. His clients range from individual contributors to Senior Vice Presidents worldwide being coached in interpersonal effectiveness/EQ, strategic thinking, professional growth/development, team-building, and new leadership role integration. His PhD is in Organizational Psychology from CSPP and his MS is in HR Management from Rutgers. Check out his new book, *The How and Why: Taking Care of Business with the Enneagram*. www.PerformAndFunction.com